



# STAIRWAY CAPITAL

## FIRM OVERVIEW

A leading private investment fund company with over 2 decades of proven success with investments involving complex financial transactions, acquisitions, restructurings, and other alternative or opportunistic special situational financings.

## INVESTMENT CRITERIA

### LOWER MIDDLE MARKET

- Generally U.S.-based businesses with revenues between \$50 million and \$500 million
- Historically have deployed between \$5 million to \$40 million per transaction, including participations in larger transactions

### SPECIAL SITUATIONS

- Opportunistic investments typically driven by macro industry and / or market trends and dislocation
- Generated across asset classes and investment categories

### INDUSTRY EXPERIENCE

Successfully completed investments across an array of industries, including:

- |                    |                              |                  |
|--------------------|------------------------------|------------------|
| ▪ Manufacturing    | ▪ Transportation & Logistics | ▪ Retail         |
| ▪ Distribution     | ▪ Professional Services      | ▪ Pharmaceutical |
| ▪ Food & Beverage  | ▪ Construction               | ▪ Real Estate    |
| ▪ Mortgage Banking | ▪ Media & Entertainment      | ▪ Others         |

## TRANSACTION TYPES

- |                                  |                            |                              |
|----------------------------------|----------------------------|------------------------------|
| ▪ Acquisition Financing          | ▪ Section 363 Acquisitions | ▪ Real Estate Loans          |
| ▪ Direct & Co-Equity Investments | ▪ Term A & B Financing     | ▪ Structured Products        |
| ▪ Senior Debt Buy-outs           | ▪ DIP Loans                | ▪ Other Specialty Financings |

## RECENT TRANSACTIONS

- **Business Development Company:** Part of founding investor group, alongside largest Family Offices in the country, to launch a private lending BDC, with an IPO expectation in next 3-5 years.
- **Real Estate:** Anchor investor in a real estate development Company specializing in niche and distressed residential and commercial opportunities across the US.
- **Music & Entertainment:** Part of founding investor group in a niche roll-up investment vehicle focused on mature music rights, with a specific focus on international and other opportunistic genres.
- **Legal Services/Technology:** Debt and Equity investor in a leading tech-driven, end-to-end administrative and legal services provider within Mass Tort, Lien Resolution, and Personal Injury industries.
- **Healthcare:** Early-stage investor in a “fast-tracked” clinical-stage pharmaceutical Company developing novel musculoskeletal therapeutic solutions for joint replacement infections.
- **Generative AI:** Early-stage investor in generative “AI” developer with a strategic relationship/partnership with Dell Computers.
- **Energy:** Investor in drilling fund operator that partners with major Oil & Gas companies, taking advantage of the tax efficient structures associated with intangible drilling costs.
- **Catastrophic Loss Insurance:** Investor in Company focused on the reinsurance market, specifically garnering exposure by tapping into insurance risk premiums through geographically diverse catastrophe bonds and “quota share” co-investments with select large global reinsurers.
- **Accounts Receivable Financing:** Discount acquisition of pool of retail customer accounts with a public furniture store chain.

## CONTACT US

If you would like to discuss a potential transaction, please contact:

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